

Some of the questions we've been answering for our clients and partners:

• How can an Asian niche brand continue to differentiate itself and remain the most attractive choice among numerous competitors?





• How does a global house of brands consolidate its vast research material to segment its customers and position its brands in a simpler and more actionable way?





 How does a top Asian brand understand, reach out to, and provide relevant solutions for a new generation of European consumers?





The simple answer? By integrating research, strategy, expression, and innovation.

For a more detailed answer to your brand's challenge, connect with Span at: info@spaNconsulting.com

And check the latest interview with Jeff McFarland in Brand Age Essential magazine (Thai edition) on our **Links page**.